

# Terms Worksheet: Buy & Sell

Purchase Terms		Terms Worksheet	
	After Repair Value (ARV)	\$	
	Fast Sell Factor	- \$	%
	Fast After Repair Value (FARV)	= \$	
	Discount/Profit	- \$	%
1	Cost of Purchase (COP)	- \$	
2	Cost of Repair (COR)	- \$	
3	Carrying Costs (CC)	- \$	
4	Cost of Sale (COS)	- \$	
	Purchase Price	= \$	
	Amount Financed	- \$	
	Total Investment	= \$	
<b>1 Cost of Purchase Sub-Worksheet</b>			
	Finder's Fee	\$	
	Inspection	+ \$	
	Closing Costs	+ \$	
	Total Cost of Purchase	= \$	
<b>2 Cost of Repair Sub-Worksheet</b>			
	Cosmetic Minor	\$	
	Cosmetic Major	+ \$	
	Structural	+ \$	
	Fixtures/Appliances	+ \$	
	Landscaping	+ \$	
	Contingency Factor	+ \$	%
	Total Cost of Repair	= \$	
<b>3 Carrying Costs Sub-Worksheet</b>			
	Taxes	\$	
	Fees/Insurance	+ \$	
	Utilities/Services	+ \$	
	Debt Service	+ \$	
	Property Upkeep	+ \$	
	Total Carrying Cost	= \$	
<b>4 Cost of Sale Sub-Worksheet</b>			
	Agent Commissions	\$	
	Home Warranty	+ \$	
	Title Insurance & Fees	+ \$	
	Buyer Closing Costs	+ \$	
	Total Cost of Sales	= \$	
Operating Terms			